

A person with dark hair is wearing a white and black VR headset with green accents. They are looking forward, and their hands are positioned near the sides of the headset. The background is a solid dark blue color.

Great Lakes Analytics Summit 2024

Outsmarting Big Data: When more data is not the answer

Chris Smith

"These views are my own and not the views of my employer"

April 18, 2024

Chris Smith

Education

Lawrence Technological University

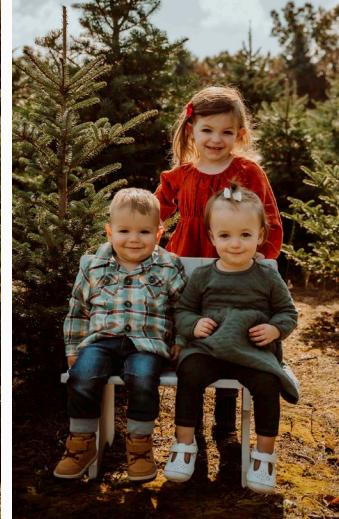


- Bachelor of Science in Computer Science, concentration in scientific software development
- Minor in Mathematics

Oakland University



- Masters in Business Administration (MBA), concentration in M.I.S.



Agenda

- **Outsmarting Big Data: When Shiny New Tech Is Not Always The Answer**
- **How did we get here**
 - A look at what led us here
- **Welcome to the now**
 - Bring that value
 - What is the new hype?
 - AI Overview
 - ML Overview
 - Analytics Overview
- **Where to go from here**
 - How to decide where to get started
 - Pick your battle and then pick your tech
 - Begin small, but with the end in mind

Intro

- 4MB of Ram
- Upgrades Include a MASSIVE 100MB Hard Drive

1973:

-What are you doing with that 4KB of RAM?

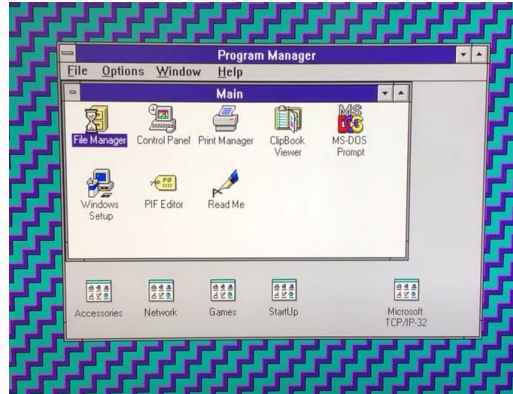
-Sending people to the moon.

2019:

- What are you doing with that 16GB of RAM and 102% CPU?

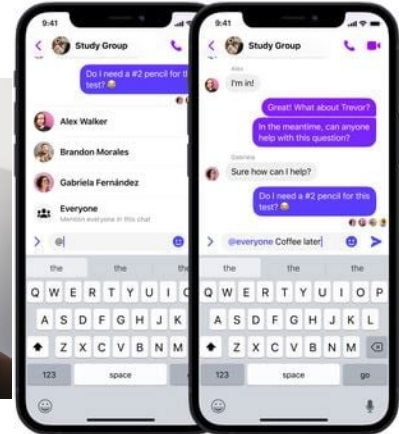
- Excel has a dialogue box open somewhere.

ifunny.co



Fast Forward

- The **bloom** of new data

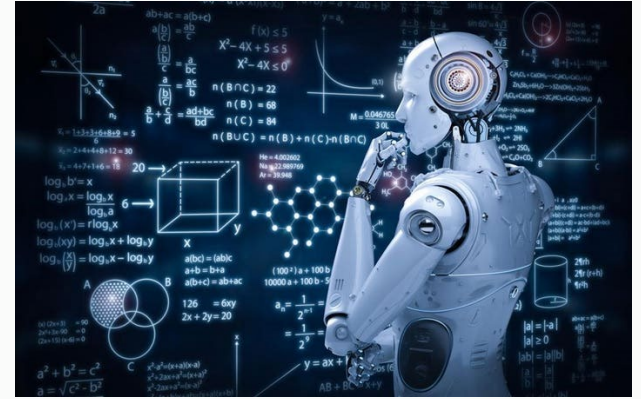
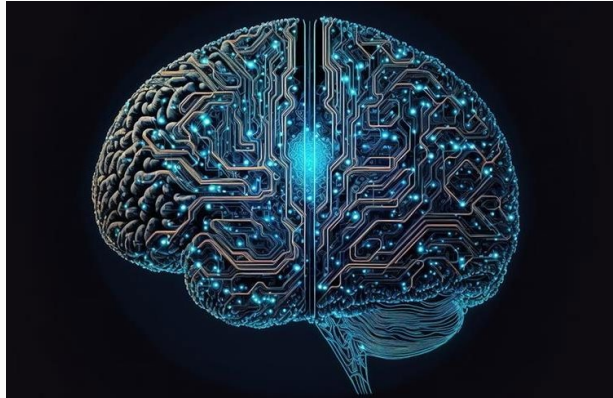


The Rise of Big Data

- In 2014, Big Data went mainstream
 - Specifically, by 2014, a Forbes study found that 70% of enterprise organizations had either deployed a solution for Big Data or were planning on deploying one in 2014



Demystifying AI & ML



What does this mean for Business?

- Unless your business is the technology itself, you care the most about....



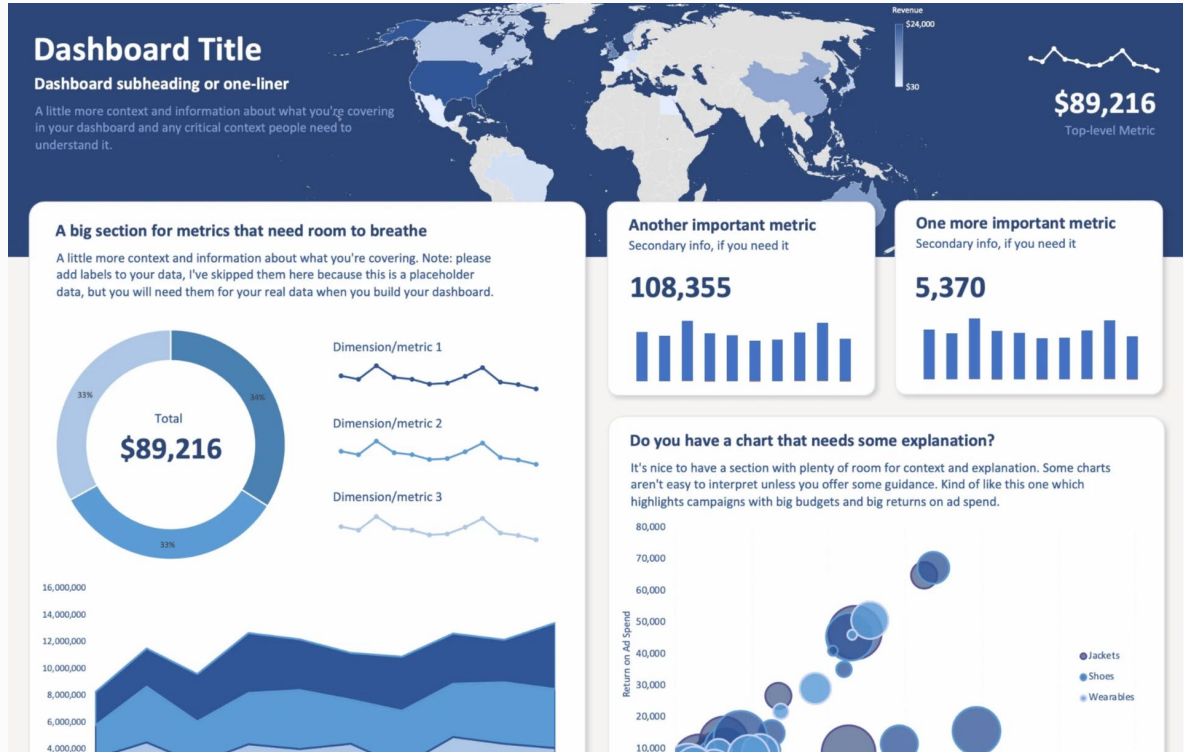
- ...not the analytics or the technology itself, right?

What does this mean for Business?

- Set goals that will help you both understand potential value and make sure you realize that value
- Examples of how to think **negative**: **(Think Negative)**⁻¹
- We will not achieve or realize any value if:
 - We don't have a way to track newly acquired customers
 - We do not associate customer ID's to transactions
 - We don't ever get executive support
 - We don't store historical data long enough to see if our model improved over time
 - etc.
- Next, just invert your list:
 - Make sure you have a way to track newly acquired customers
 - Make sure you associate the customer ID to all transactions post launch
 - Figure out how to get executive support
 - Make sure to store historical data long enough

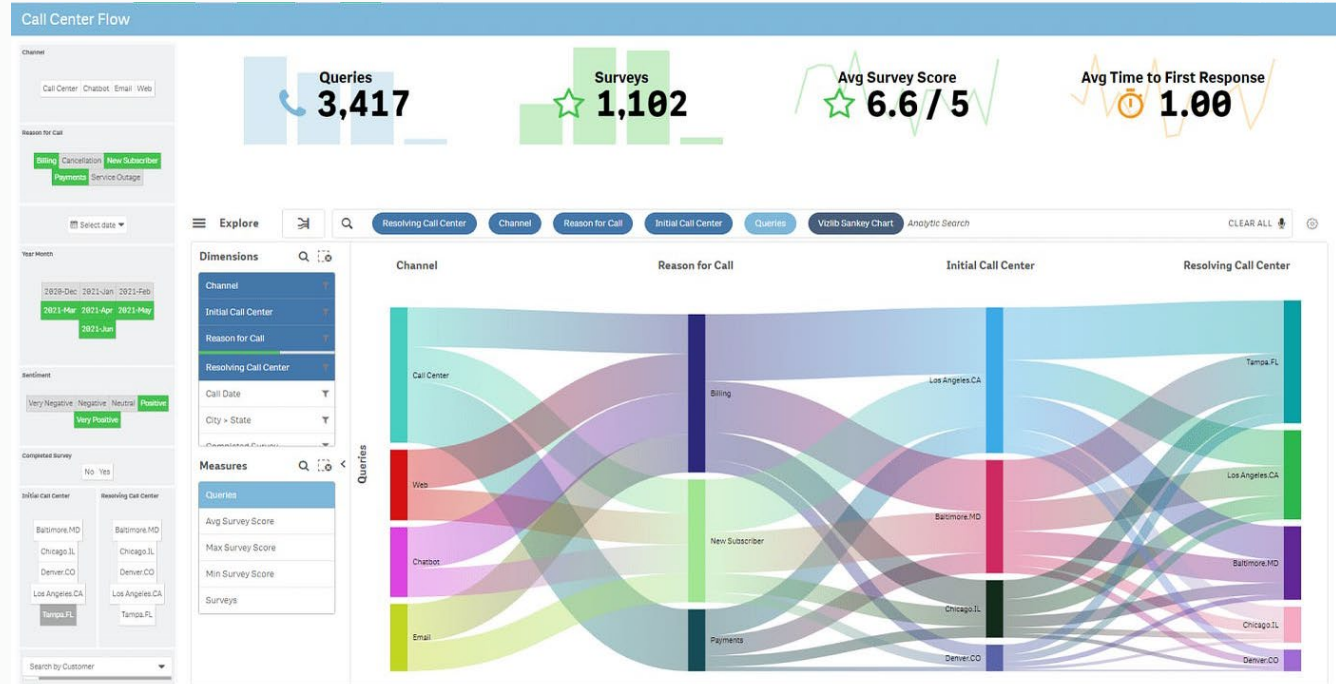
Let's Play a Game!

- Guess the Tech!
- Type of Analytics:
 - Descriptive
 - Diagnostic
 - Predictive
 - Prescriptive
- Technology:
 - Name That Tool!



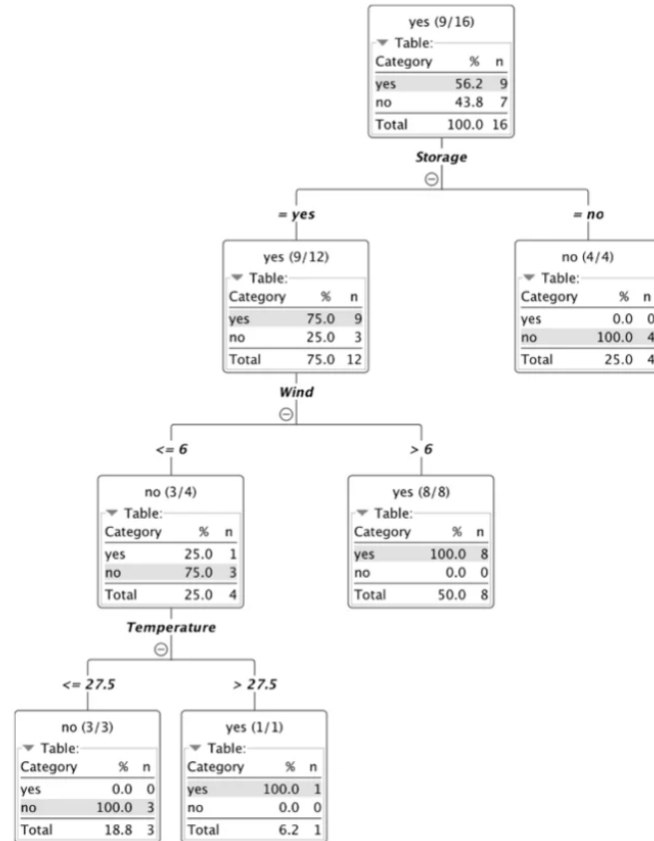
Let's Play a Game!

- Guess the Tech!
- Type of Analytics :
 - Descriptive
 - Diagnostic
 - Predictive
 - Prescriptive
- Technology:
 - Name That Tool!



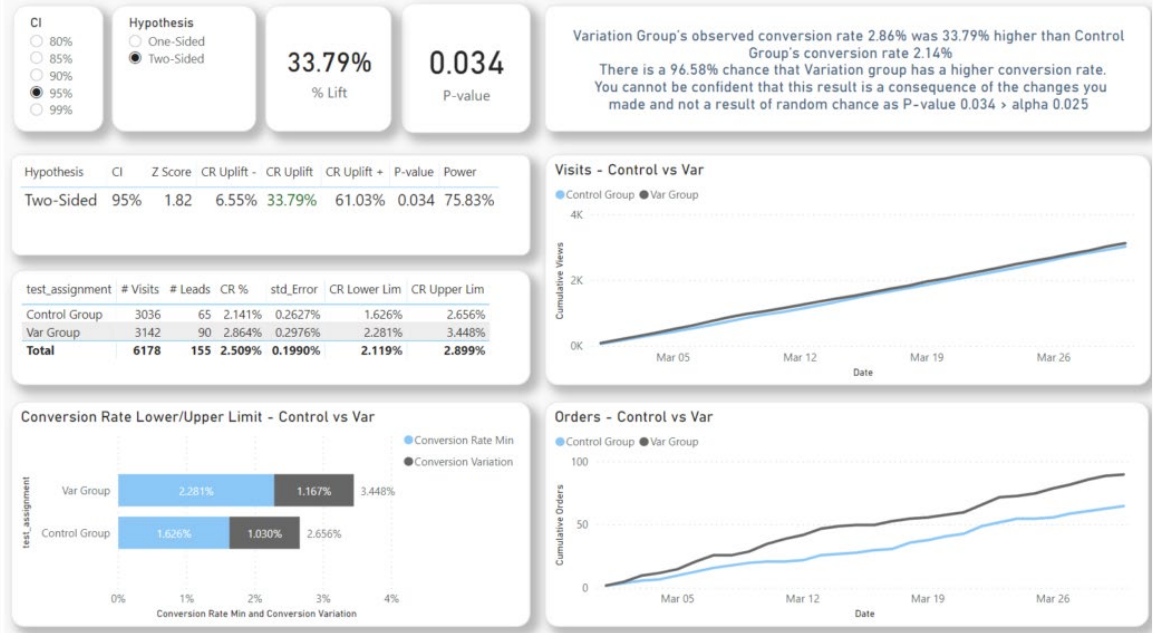
Let's Play a Game!

- Guess the Tech!
- Type of Analytics :
 - Descriptive
 - Diagnostic
 - Predictive
 - Prescriptive
- Technology:
 - Name That Tool!



Let's Play a Game!

- Guess the Tech!
- Type of Analytics :
 - Descriptive
 - Diagnostic
 - Predictive
 - Prescriptive
- Technology:
 - Name That Tool!



So what is AI?

- “AI is just making a computer act like a human”
- John McCarthy was one of the founding fathers of AI, and with Alan Turing developed the idea in 1956.
- Types:

This is where most of us play

– Artificial narrow Intelligence

- Netflix watch next recommendations
- Natural Language Processing
- Chatbots, face recognition, etc.

– Artificial General Intelligence

- IBM Watson, OpenAI GPT-3

– Artificial Super Intelligence

- Stuff for the movies (Iron Man’s “Jarvis”, or “I, Robot”)

So what is ML?

- Machine Learning uses Artificial Intelligence and is a subset of AI
- Example: email spam detection, medical or automotive diagnosis

- Types:
 - Machine Learning
 - Supervised & Unsupervised
 - Deep Learning
 - Subset of Machine Learning, where the model learns and improves in accuracy over time by examining computer algorithms that have been trained and tested
 - Involves artificial neural networks, which try to imitate human thought

When should AI be used?

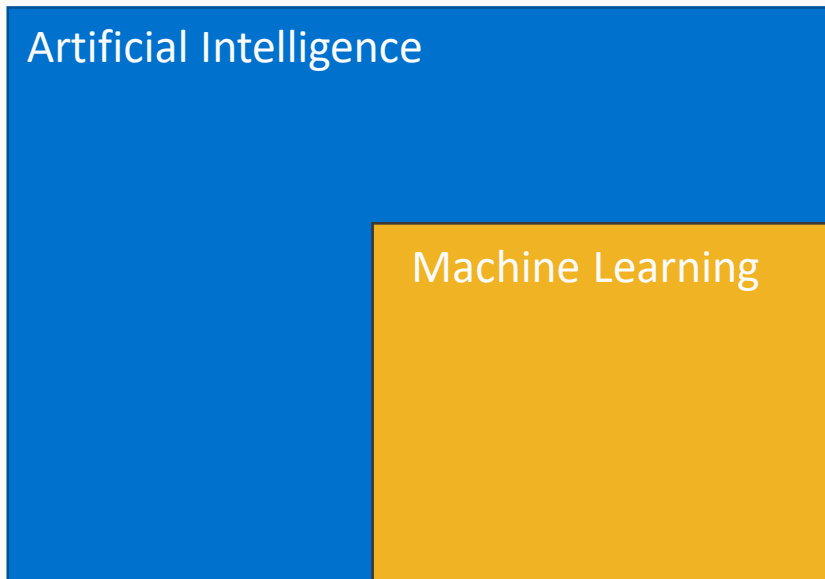
- When you want to automate tasks that could be done by a human
- Healthcare:
 - Help lab technicians & doctors identify diseases
- Education:
 - Help teachers automate grading of papers and exams
- Robotics & Automation:
 - Robotic arm route detection, path/route adjustments in real time
- Banking & Finance:
 - Detecting anomalies in transactions & reducing fraud

When should ML be used?

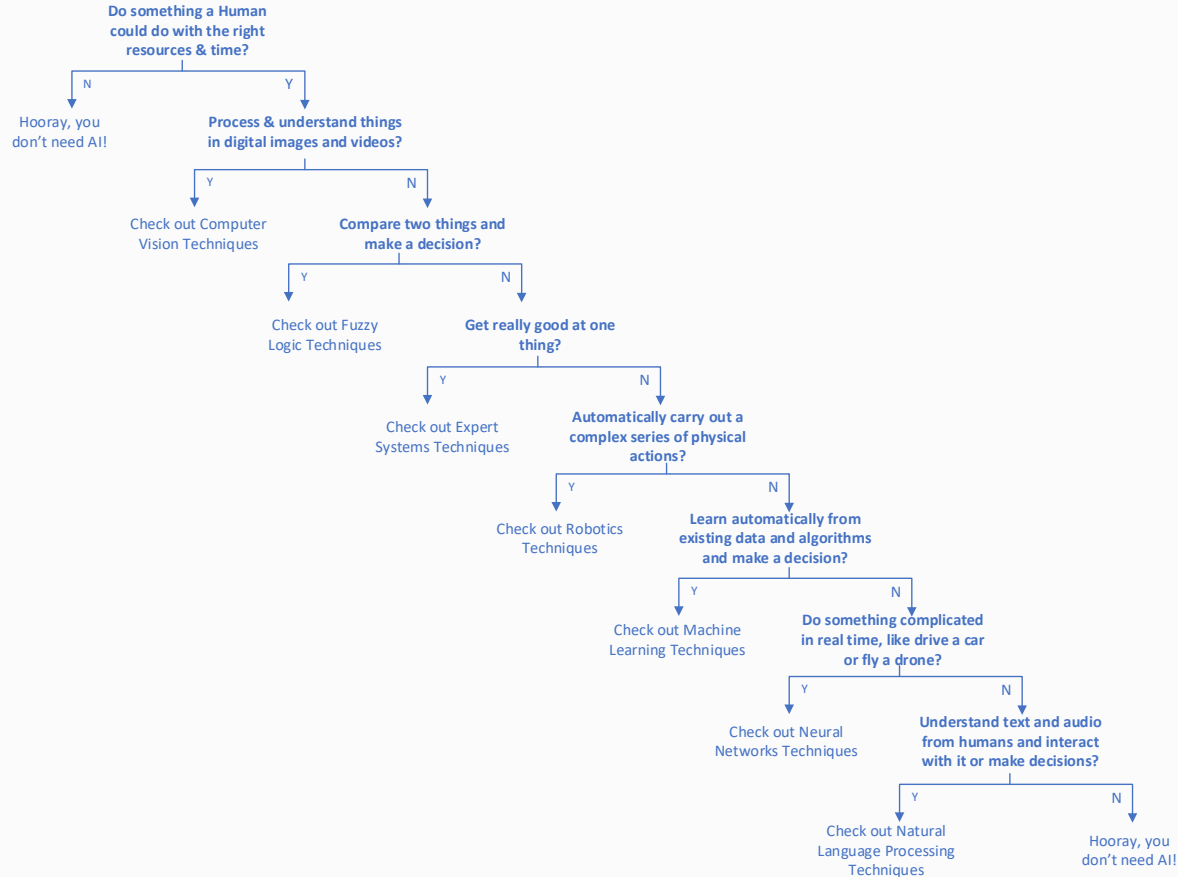
- When you have a hard thing to solve that involves a lot of data and a lot of variables
- A fancy form of statistical analysis
- Machine Learning is a capability. It gives predictions or decisions based on data.
- These results are commonly visualized using data visualization tools

When do you need shiny new tech?

- AI vs ML?
- AI = ML?
- AI <> ML?
- AI > ML?
- AI < ML?



How to decide where to start



Value, Value, Value

- “Pick your battles and *then* pick your tech”

1973:

-What are you doing with that 4KB of RAM?

-Sending people to the moon.

2019:

- What are you doing with that 16GB of RAM and 102% CPU?

- Excel has a dialogue box open somewhere.

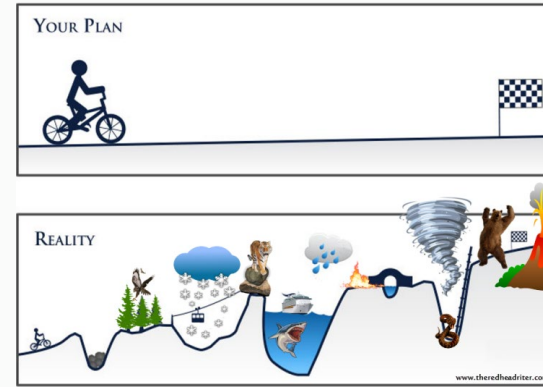
ifunny.com

- “If the model had just been 1% more accurate this project would have been a success”
 - Nobody
- **Most of the time, you don’t need a huge dataset or the latest technology to realize the value you need**
- ...and even if you do, I challenge you to find a way to gain immediate value with what you have now, as a steppingstone, on your way to something greater.



Getting Started

- “Begin small but with the end in mind”
 1. Define the objective & value
 2. Gather Requirements
 3. Data Collection & Preparation
 4. **Explore – Do a POC, etc.**
 5. Form a Hypothesis
 6. Begin Building
 7. Evaluate Steps along the way
 8. Communicate your findings
 9. Iterate and Refine
 10. **Deploy**
 11. Repeat Steps 9 & 10



Thank You!

