

Using Analytics to Improve Customer Communications

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- About Power Outages
- Overview of the EFC Project
- Analytics for Outage Management
- Analytics for Data Quality
- Acknowledging Partners
- Q&A

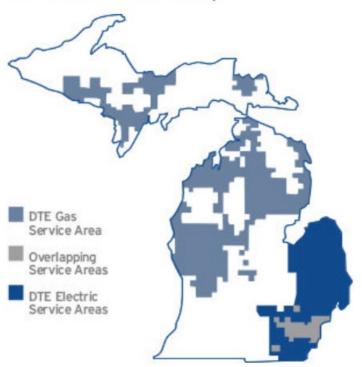




DTE

- Headquartered in Detroit, MI
- More than 10,000 employees
- DTE Electric
 - Electric generation and distribution
 - 2.3 million electric utility customers in Southeastern Michigan
 - More than 11,000 megawatt system capacity
- DTE Gas
 - Natural gas transmission, storage and distribution
 - 1.3 million customers throughout Michigan

Service Area Map





Aside from customer billing and related processes, customer interactions with DTE are usually related to power outages: reporting outages and checking for status updates. Consistent with national figures, power outages for DTE customers are most commonly related to weather incidents.



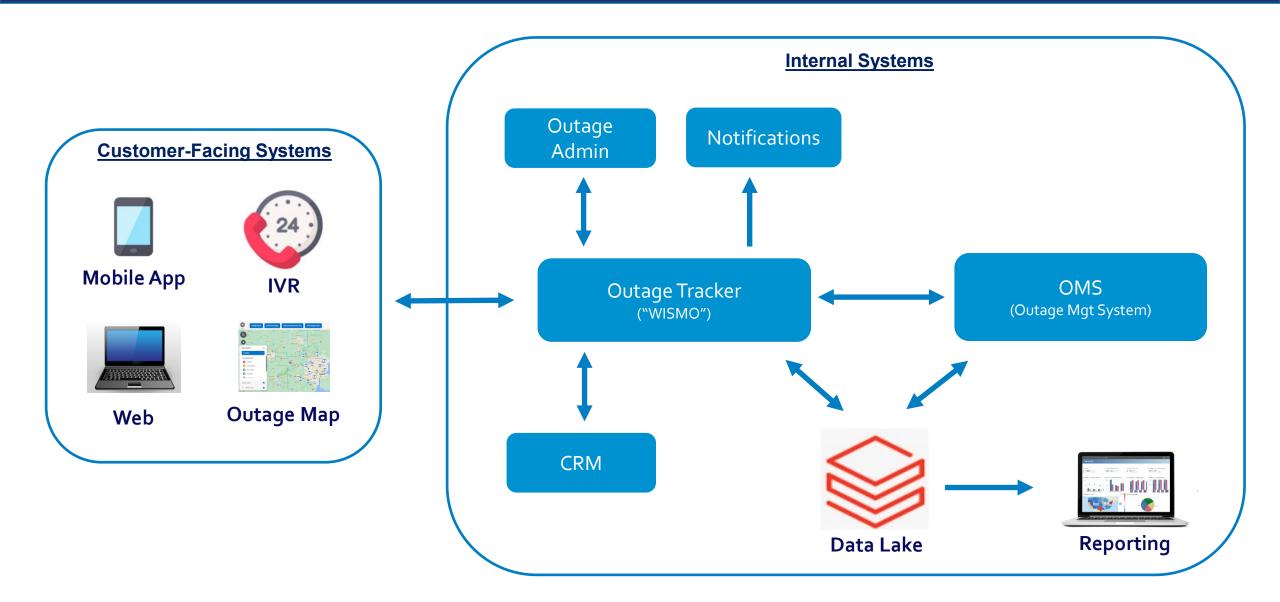
| % | Maintenance |
|----|--------------------------------------|
| % | Power Grid Failure |
| % | Public or Animal Contact |
| 0% | Unkown |
| 5% | Equipment Failure |
| 2% | Weather or Tree-Related Incidents |



Error-Free Customer Communications (EFC) Project: Starting in late 2021, and currently underway, DTE has embarked on a broad initiative to improve customer-facing processes to report power outages/issues, and check status on resolution.

- Re-design of customer-facing systems to support outage communications
- Re-design & enhancements to several internal DTE applications
- Redeployment of key systems legacy architectures to a more modern, Microsoft cloud platform
- Enhanced internal systems to scale up support for large storms
- Improved monitoring, with enhanced triaging and ability to manage key events







We're testing all new functionality, using modern automated testing tools during the development process, enabling rapid regression testing of new enhancements – before they are rolled to production.

Test Case Hierarchy (top 3 tiers):

Types of customer interactions:

- Report outage
- Get status

Types of outages can be reported:

- Power out
- Partial power out
- Dim or bright lights
- Flickering lights

Customer interaction methods:

- IVR (phone)
- Website
- CRM



- 300+ automated Test Cases, representing all user stories to report an outage or get status
- 600+ unique Test Scenarios/Conditions, each utilizing different datasets for different outcomes
- Load testing utilizing API's across all systems to ensure WISMO functions properly during a major outage event → 1 Million outages at the same time!



Outage Management Status & Triage:

- Improved understanding of the scope and scale of major outage events
- Location of outages and their respective lifecycles
- Elimination of latency in reporting with real-time analysis and alerts

Customer Experience Improvement:

- Analysis of customer service narratives to better understand the customer journey
- Detection of outliers in customer data due to data quality issues
- Improvement of data quality on the outage map



Key Analytics Requirements & Assets

Key Questions:

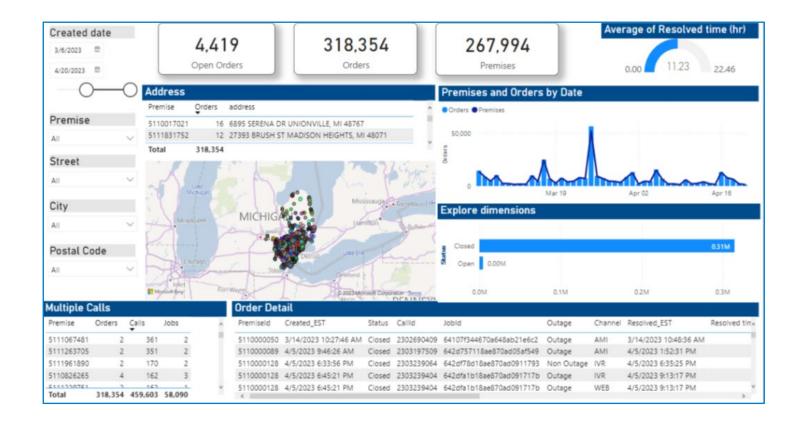
- What are the key metrics?
- How many reported outages?
- What is the current job status?
- What are the lifecycles of customer outages and DTE responses?
- Where are the exceptions and outliers?
- Where is data quality inhibiting communication with customers?

| DTE WISMO | | | | | |
|------------------------------|-----|--|--|--|--|
| WISMO Orders | • | | | | |
| WISMO Jobs | ~ | | | | |
| ADMS Exceptions Dashboard | ~ | | | | |
| PPS vs WISMO Prod | | | | | |
| Force_Closed | ~ | | | | |
| Storm Mode Tracking | ~ | | | | |
| Corrective Data - Time Compa | ari | | | | |
| Orphan Orders | | | | | |
| | | | | | |





Outage Status Dashboard



- Real-time open outage status
- Outage lifecycle status (Open > ETR > Restored)
- Outage lifecycle phase duration
- Outage clusters & various related KPIs



Storm Dashboard

| STORM DASHBOARD | Orders from 8/29/ | /2022 4:00:05 PN | 1 to 9/4/ | 2022 4:59:2 | 7 PM Storr | n 20220 | 18 | Data Re 9/7/2022 1 | |
|---|---|--------------------------------------|-----------|---------------------------------------|----------------|------------------|----------------|------------------------|----------------|
| Premise Storm Name All V 202208 V | | 371,199 EFC Customers | | · · · · · · · · · · · · · · · · · · · | | 217 Still Out | | 411,634 AMI Audited | |
| Customers Out by Time | | Customers 0 |)ut by T | ime | | | | | |
| EEC OAMI | | created est time | EFC | EFC Restored | Cumulative EFC | AMI | Cumulative AMI | CurrentOpen Out | InService Out |
| | | 8/29/22 16:00 | 335 | 335 | 335 | 1,114 | 1,114 | 14,736 | 79,641 |
| 142,299 | | 8/29/22 17:00 | 18,774 | 18,769 | 19,103 | 107.555 | 108.657 | 81,853 | 393,173 |
| | | 8/29/22 18:00 | 72,800 | 72,785 | 91,240 | 142,299 | 250,777 | 117,450 | 443,033 |
| 0,000 | | 8/29/22 19:00 | 34,918 | 34,905 | 125,318 | 12,955 | 262,829 | 136,500 | 466,524 |
| 72,800 | | 8/29/22 20:00 | 21,190 | 21,185 | 145,863 | 11,265 | 272,860 | 149,463 | 475,59 |
| | | 8/29/22 21:00 | 15,442 | 15,437 | 160,463 | 10,376 | 282,844 | 159,066 | 493,69 |
| 1.575 | | 8/29/22 22:00 | 13,826 | 13,817 | 173,573 | 13,828 | 295,939 | 164,522 | 494,93 |
| 0 385 9934 3,104 607 4,575 25 | 4 13 232 | 8/29/22 23:00 | 9,646 | 9,639 | 182,319 | 8,230 | 303,651 | 166,784 | 495,381 |
| Aug 31 Sep 02 | Sep 04 | 8/30/22 00:00 | 7,123 | 7,074 | 188,654 | 6,032 | 309,285 | 168,705 | 499,74 |
| 0 | 0 | 8/30/22 01:00 | 4,229 | 4,227 | 192,308 | 6,455 | 315,484 | 170,159 | 503,74 |
| created est time | | Total | 371,199 | 370,982 | 371,199 | 411,634 | 411,634 | 233,659 | 536,423 |
| our by Date | | | Custor | ners Impac | ted by Stor | m | | | |
| EFC • AMI | | | ●EFC ● A | MI | | | | | |
| 107,550 142,299 00,000 772,80 918 55442 | | | 0.4M | | | | | | 0.41M 0.37M |
| 33 ⁸ //4 12955 15,442 9,646 4,229 3,128 4,590 0 1,914 | 7,109 5,610 8,934 | 8,415 7,161 | B 0.2M | | | | | | |
| 4:00 5:00 6:00 7:00 9:00 11:00 11:00 12:01 3:00 3:00 2:00 | 6:00 7:00 8:00 9:00 10:0 11:00 1:00 | 2:00 3:00 4:00 5:00 6:00 | 0.0M | 0.02M 0 | 0.02M 0.03M | | 0.05M | 0.06M 0.06M | 7 202208 |
| created h | our | | | 202203 | 202202 2020 | 202 | storm name | 202203 20220 | 202200 |

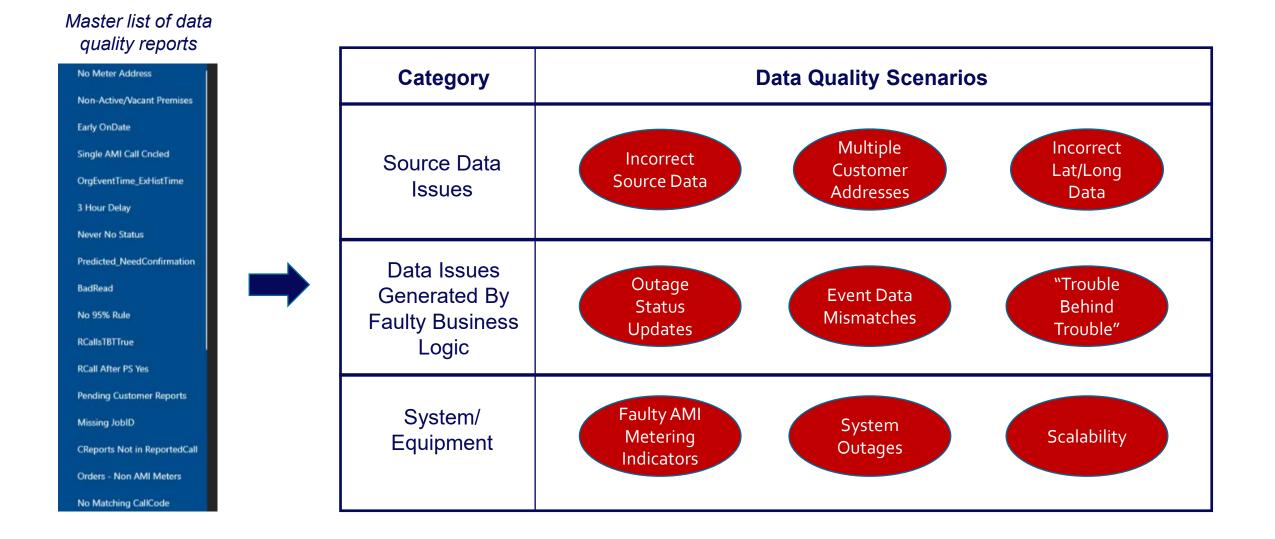
- Where are we in the storm?
- How many customers are impacted?
- What is the restoration progress?
- Outage time series
- Comparison to previous storm events



| | Summary | Counts | Premises | Jobs | Storm Mode | Messages |
|---------------|-----------------|----------|----------|------|------------|----------|
| Summary | | | | | | |
| Mode | | Blue Sky | | | | |
| Storm Mo | de | False | | | | |
| Counts displa | yed to channels | | | | | |
| Outages | | 153 | | | | |
| Field Reso | ources | 859 | | | | |
| EFC Order Co | unts | | | | | |
| Open Out | ages | 153 | | | | |
| with vali | d estimate | 0 | | | | |
| with exp | oired estimate | 0 | | | | |
| with no | estimate | 153 | | | | |
| Open Non | -Outages | 100 | | | | |

- Active outage summary with the ability to drilldown to an individual customer
- Manages storm messaging and events
- Identifies the correlation between the current customer status, and the "job" activity to restore a customer outage

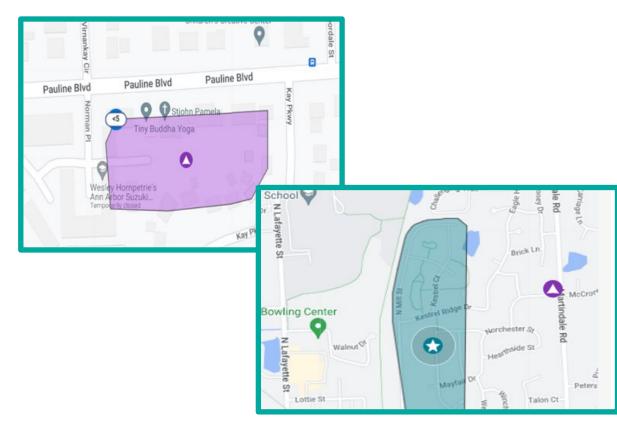




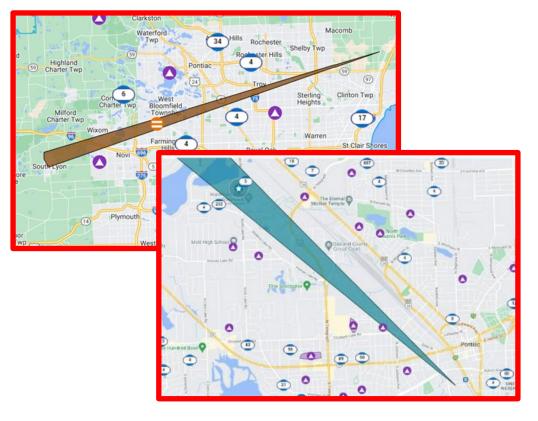


Pre-production testing identified thousands of "needles, daggers, darts, arrows thru my heart, etc." on the map, signifying mismatched Lat/Long data for specific customer locations and meter/transformer data...

Polygons = Good



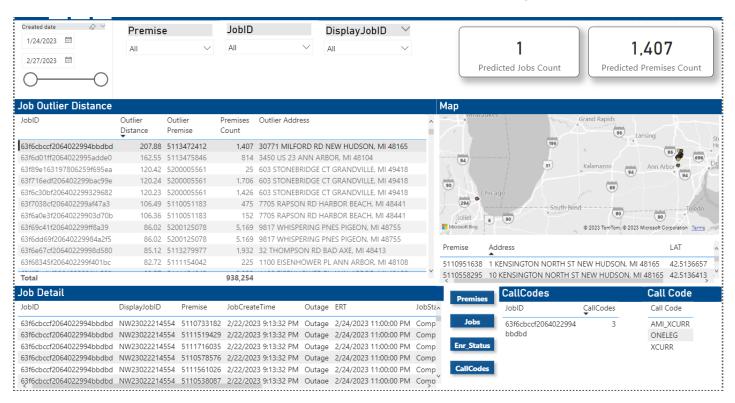
Needles = Bad

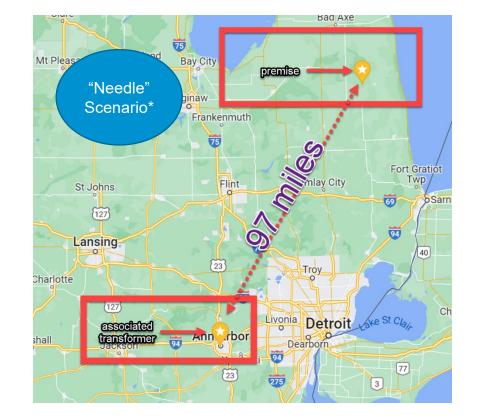




Outage Map Data Quality Resolution

- Intuitive data mining techniques identified data quality issues on the outage map. For example, calculating the distance between the customer address ("premise") and its associated transformer.
- Using Alteryx, several address consistency workflows were developed to identify problems
- Developed several dashboards to document the findings:





*Ultimately resolved through Google Maps address cleansing API integration



Services & Software Partners

- Local analytics & automation consulting group, since 1996
- Long-time partner at DTE
- End-to-end expertise in dashboards, data quality management, and automated testing



- Global leader in analytics automation & data blending
- Primarily used to identify and remediate data quality and business logic issues



- Cloud DevOps architecture and API backbone
- Power BI data visualization



- Global leader robotic process automation & software testing tools
- Automated test case management & regression test suite



